

2004
HOUSTON MARINE INSURANCE SEMINAR
UNDER THE SPONSORSHIP OF MARINE INSURANCE SEMINARS, INC.



www.houstonmarineseminar.com

SEPTEMBER 19th, 20th & 21st, 2004

REGISTRATION FEE: \$350.00

(CREDIT CARDS NOT ACCEPTED) – Payment by Checks Must be Cleared by a U.S. Bank
Registration Fee includes Monday Lunch and Cocktail Hours on Sunday and Monday Evenings

Approvals for C.E. credits are being applied for with:
Maritime Law Association of the United States, Texas Bar Association, Louisiana Bar Association,
Texas Insurance Agents, Texas Insurance Adjusters, Louisiana Insurance Agents,
and several other State Insurance Commissions.

Marine Insurance Seminars, Inc. is a Non-profit Organization, IRS No. 76 0317354

PROGRAM

SUNDAY, SEPTEMBER 19, 2004

5:00 – 7:00 P.M. REGISTRATION –
Westin Galleria Hotel

6:00 – 8:00 P.M. COCKTAIL PARTY –
Registrants and Dates

MONDAY, SEPTEMBER 20, 2004

8:00 – 8:30 A.M. REGISTRATION DESK OPEN

8:30 – 8:45 A.M. OPENING REMARKS

8:45 – 9:30 A.M. *"The Transformation of Lloyd's and the
Focus on a Profitable Future"*
Lord Levene, Chairman – Lloyd's,
London

9:30 – 10:15 A.M. *"Emerging Global Markets"*
John J. Lapsley, Chairman, Marine &
Energy – Marsh Limited

10:15 – 10:30 A.M. COFFEE BREAK

10:30 – 11:15 A.M. *"Developments in Maritime Law and Their
Impact on the Risks"*
Thomas S. Rue, President – Maritime
Law Association of the United States

11:15 – 12:00 P.M. *"Iraq - Its Maritime Challenges and Risks"*
John A. Gaughan, Vice-President for
Government Affairs – American Maritime
Congress

12:00 – 1:15 P.M. LUNCHEON
*"The Operational Risks in Manned Space
Flight"*
Paul S. Hill, Flight Director, Mission
Operations Directorate - NASA

1:30 – 2:30 P.M. *"The Ryder Cup Revisited: Differing
Perspectives on the Roles of Marine
Insurance Brokers"*
Weldon W. Corbett, Senior Vice-
President – McGriff, Seibels & Williams of
Texas, Inc.
Randy Zator, Senior Vice-President –
Insurance Alliance
Barry Buchan, Partner, Head of Marine
& Chairman of Non-Marine Company –
Newman, Martin and Buchan Limited
Phillip P. Kirby, Partner – JLT Risk
Solutions Limited

Moderator **Timothy W. Strickland**, Partner – Fowler,
Rodriquez & Chalos

2:30 – 3:15 P.M. *"A Long Tail Business"*
Powan Li, Senior Vice-President, Head
of Energy Syndicate, Underwriting
Support – Assuranceforeningen Skuld

3:15 – 3:30 P.M. COFFEE BREAK

3:30 – 4:30 P.M. *"Risk Managers' Musings"*
Scott W. Harris, Insurance and Claims
Manager – Chevron Phillips Chemical
Company LP
Scott Cruce, Director of Risk Management
– Apache Corporation
James F. Hughes III, Corporate Insurance
Manager – ConocoPhillips
Donna Pedersen McGinnis, Vice-
President, Risk Management and Insurance
– Dynegy, Inc.

Moderator **James F. Hughes III**, Corporate Insurance
Manager – ConocoPhillips

6:00 – 8:00 P.M. COCKTAIL PARTY –
Registrants and Dates

TUESDAY, SEPTEMBER 21, 2004

8:30 – 9:15 A.M. *"Building an Insurance Franchise"*
Stephen L. Way, Chairman and CEO –
HCC Insurance Holdings, Inc.

9:15 – 10:00 A.M. *"The Ever-Changing Gulf of Mexico"*
David Trice, President and CEO – Newfield
Exploration Company

10:00 – 10:15 A.M. COFFEE BREAK

10:15 – 11:15 A.M. *"Brokers: it's not all about the Price, is it?"*
James R. Pierce, Jr., Executive Vice-
President – Capital Risk LLC
Steve Berg-Hansen, President and CEO –
Complete Insurance, Inc.
Alan Brooks, Managing Director, Energy –
Willis Limited

Moderator **Mel Causer**, Senior Vice-President – Zurich
Global Energy

11:15 – 12:00 P.M. *"How Utmost Good Faith put Rex
DeGeorge, the 'King of Insurance Fraud' in
Jail"*
Neil S. Lerner, Partner – Sands Lerner,
Professional Corporation

Detach and Mail together with Remittance to: HOUSTON MARINE INSURANCE SEMINAR
 c/o MICHAEL K. BELL
 BELL, RYNIKER, LETOURNEAU & NORK, P.C.
 5847 SAN FELIPE, SUITE 4600
 HOUSTON, TEXAS 77057

BADGE NAME preference: _____ TITLE _____

COMPANY _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

TELEPHONE _____ EMAIL _____

CHECK ONE: Adjuster Attorney Broker Underwriter Other: _____

Insurance Agent's/Adjuster's License No./Date of Expiration _____
 (Required for Continuing Education Credit)

Registrants will be included in the Prepared 2004 Attendee List for registration fees received prior to September 4, 2004. On-site registrations will be accepted. Supplemental attendee list will be provided.

Registration Fee \$350.00. Paid in U.S. Dollars drawn on an U.S. Bank. Credit Cards Not Accepted.

Cancellations must be received by September 12, 2004.

Make registration checks payable to Houston Marine Insurance Seminar. (Note: Marine Insurance Seminars, Inc. is a non-profit organization, IRS No. 76-0317354. Registration fees are not deductible as a charitable contribution but may qualify as a business expense).

I will attend the luncheon on Monday, September 20th. Yes _____ No _____

Questions about Registration: Please contact Judy Chaffin (713-402-7633 or jlc@brlpc.com) or Michael Bell (713-402-7630 or mkbell@brlpc.com.)

Questions about the Seminar: Please contact Rick Burns (713-952-2774 or burnsr@globalspecialrisks.com) or Teresa Banks (713-952-2774 or banks_te@globalspecialrisks.com).

*For Hotel Reservations
 Detach & Fax to Hotel.*



The Westin Galleria – Houston
Phone: (713) 960-8100, (800) 228-3000 Fax: (713) 960-6551

Please Print or Type

Name _____ Company _____

Address _____

City/State/Zip _____

Sharing Room with _____ , _____ , _____

Telephone No. A/C (_____) _____

Starwood Preferred Guest Account No. _____ Signature _____

In order to confirm your reservation, please guarantee your arrival with a major credit card. Make check/money order payable to The Westin Galleria. Deposits will be refunded only if cancellation notification is given up to 48 hours prior to arrival.

Card # _____ Expiration Date _____

Please circle preferred rate below:

Bed type on space availability basis only:		WESTIN GALLERIA
Accommodations		
STANDARD DELUXE ROOM - Single Occupancy		\$154.00
STANDARD DELUXE ROOM - Double Occupancy		\$168.00
ONE BEDROOM SUITE - Single Occupancy		\$314.00
ONE BEDROOM SUITE - Double Occupancy		\$326.00
TWO BEDROOM SUITE - Single Occupancy		\$473.00
TWO BEDROOM SUITE - Double Occupancy		\$485.00

Arrival Date: _____

Arrival Time: _____

Number of nights: _____

Our check-in time is 3:00 p.m. Should your room not be available when you arrive, you may store your luggage with our bellcaptain. Our check-out time is 1:00 p.m.

Group / Meeting:
Houston Marine Insurance Seminar
September 19, 20, 21, 2004

RESERVATIONS MUST BE RECEIVED BY 8-27-04

ANY RESERVATION REQUEST RECEIVED AFTER THIS DATE WILL BE CONFIRMED ON A SPACE AVAILABLE BASIS.

_____ Please indicate (X) if requesting non-smoking accommodations.

All rates are exclusive of tax. Every effort will be made to accommodate you in the hotel and bed type of your choice; however, reservations are taken on a first come, first served basis. If your first choice is not available, we will confirm your reservation at the other Westin Hotel. Both hotels are located in the Galleria entertainment complex, a short three minute walk between towers.

HOUSTON MARINE INSURANCE SEMINAR

The 2004 Houston Marine Insurance Seminar is scheduled for September 19, 20 & 21.

The 2003 Houston Marine Insurance Seminar was a great success. Over the past ten years, the seminar, a non-profit organization, has given approximately \$1,000,000 in scholarships and library assistance to further education in Marine and Energy Insurance and Admiralty Law. In 2001, all net proceeds were donated to World Trade Center Charities for relief and support for the victims and their families. Thank you for your past and continued support.

We will have another outstanding conference in 2004 with speakers addressing the state of our industry, current market developments and topical issues that will be of interest to all involved with marine and energy insurance and maritime law. We are honored to have Mr. Paul S. Hill from NASA, as our luncheon speaker. Please plan to attend these events and meet with the people who will shape the future of our business.

All seminar functions will be held at the Westin Galleria Hotel. If you desire accommodations, please communicate early with the Westin Galleria Hotel, 5060 West Alabama, Houston, Texas 77056. A block of rooms is being held for Seminar participants until August 27, 2004. This year the hotel has a website set up for the Seminar so rooms can be booked online (www.starwoodmeeting.com/StarGroupsWeb/res?id=0403311548&key=ADAB0).

Spouses or dates of registrants are invited as guests of the Houston Marine Insurance Seminar for cocktail parties scheduled for Sunday and Monday evenings. Admission to the cocktail parties requires either a registrant badge or a specific guest badge, which will be made available at the registration desk. No other official activities are planned.

Cancellations must be received by September 12, 2004. If we can be of any assistance, please contact us. We look forward to seeing you at the Seminar.

Sincerely,
Rick Burns
Seminar Chairman

www.houstonmarineseminar.com

RICK BURNS - Global Special Risks, Inc.

- Seminar Chairman

JAMES ARCIDIACONO - Lockton Insurance Agency of Houston, Inc.

MICHAEL K. BELL - Bell, Ryniker, Letourneau & Nork, PC

JEFF BUCHANAN - McGriff, Seibels & Williams of TX, Inc.

MEL CAUSER - Zurich American Insurance Company

BILL CLARKE - Wortham Foundation

JENNIE CLEMENTS - Marsh, Inc.

BOB DANIELS - Burke-Daniels, Co., Inc.

DOYLE FLETCHER - Insurance Alliance

PLANNING COMMITTEE

CHARLES H. FLOURNOY - John L. Wortham & Son, LP

VALANTA GALLOWAY - CTC Services (RJA)

JIM GUILD - Willis of Texas, Inc.

RICHARD G. GUSTAFSON - St. Paul Insurance Company

JIM HUGHES - Conoco Phillips

BRAD JACKSON - Royston, Rayzor, Vickery & Williams, LLP

JOHN JONES - Navigators Insurance Services of TX, Inc

JOHN KEELY - Aon Natural Resources

PETE KROUSE - Steege Kingston, Inc.

DEBBIE McREYNOLDS - Marsh, Inc.

GRAY MILLER - Fulbright & Jaworski, LLP

JOHN MIZELL - McGriff, Seibels & Williams of TX, Inc.

JOHN S. PARSLEY - Capital Risk, LLC

JERRY L. SHELTON - John L. Wortham & Son, LP

TIMOTHY STRICKLAND - Fowler, Rodriguez & Chalos

ALAN R. VERNON - Fireman's Fund McGee Marine

HAROLD K. WATSON - Locke Liddell & Sapp, LLP

RANDALL YOUNG - Matthews Daniel Company

HOUSTON MARINE INSURANCE SEMINAR

c/o MICHAEL K. BELL

BELL, RYNIKER, LETOURNEAU & NORK, P.C.

5847 SAN FELIPE, SUITE 4600

HOUSTON, TEXAS 77057

PRESORTED
FIRST CLASS
U.S. POSTAGE
PAID
HOUSTON,
TEXAS
PERMIT NO. 553

2004

*Houston Marine
Insurance Seminar*

**Postmaster - Dated Material.
Please Deliver Promptly**